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This guide will be useful for: organisations developing their fundraising strategy and looking to access a wider range of funding sources.

What you want to achieve:

Access to a wider range of potential funding sources, which could help your organisation diversify its funding mix and gain greater financial stability.

What you'll need:

Access to the internet



Funding for software subscription, if relevant



Time to read through details and criteria of many trusts and funds 💙



How you'll do it:

- It does take time and effort to search for funding, and there can be costs involved in searching for funds (staff time, and the costs of purchasing subscriptions to online funding databases if you consider this is needed for your organisation).
- One tip is to look at the annual accounts and annual returns of other organisations doing similar work to yours to see who funds their work. You can often pick up information about new funders this way. Search for them on the Charity Commission and Companies House websites.

- Check with your local CVC in Wales for advice and support with funding as they usually have a
 funding development officer or team and also often administer small grants schemes. Please
 visit www.thirdsectorsupport.wales/contact/ for contact details of your local CVC.
- Funding Wales www.funding.cymru is the funding search platform created by Third Sector Support Wales. Find funding for your charity, community group, or social enterprise using this free online search engine. You can search hundreds of grant and loan finance opportunities from local, national, and international sources. From small grants to large capital projects, there is a wealth of information. As part of their response to coronavirus, they have created a new coronavirus funding category to bring together funds that are directly supporting the sector, so scan the site regularly to spot new funding sources.
- The Directory of Social Change (DSC) runs training courses, organises events and provides publications on a wide variety of voluntary sector subjects. Funds Online (fundsonline.org.uk) is their database with over 8,000 funders listed. There are different data sets that you can subscribe to, such as: grants to individuals in need; grants from charitable trusts; grant-making companies; and government grants. A subscription to each data set is priced from *£360 +VAT for one year for a registered charity. The price increases according to how many user licenses you request.
- www.grantfinder.co.uk is a grants and policy database that brings together funding opportunities
 and related policy across the UK. Costs vary according to the size of the organisation and there is
 no detail on their website as they prefer organisations to contact their team for a discussion.
 From prior experience, it can cost a substantial amount, so this is one for those organisations
 with a significant fundraising budget.

Connecting Communities in Wales

This top tips guide was put together as part of the Connecting Communities in Wales project run by the Community Transport Association. The project is funded through the Welsh Government Rural Communities Rural Development Programme 2014-2020, which is funded by the European Agricultural Fund for Rural Development and the Welsh Government, and aims to support community transport in Wales through creating new partnerships, brining funding into the sector and creating new transport networks.

^{*}This price was correct at time of publication, however this may change, so please check with the organisation for their latest pricing information.